



11s-14s

April 13-15, 2019

15s-17s

April 19-21, 2019

Kay Bailey Hutchison Convention Center*
DALLAS, TX

molten
For the real game



STAY TO SAVE

*15 American at Gaylord Texan

Exhibitor Application & Contract

Contact Information



Event Coordinator/ Sales Contact

Symphony Bagsby

512-433-5146

sbagsby@austinsportscenter.com

Event Information

<http://www.lscvolleyball.com/tournaments/mizuno-lone-star-classic/overview>

KBHCC Exhibitor Information

<http://www.dallasconventioncenter.com/exhibitor-services/>

Hotels

The LSC tournament has its own housing service that offers the best possible rates at over 100+ hotels in Dallas to all participants, spectators, and vendors. Let our friendly staff help you find a room! Call EM2 Housing at 1-800-603-0917 to make reservations.

Exhibitor Booth Outline



Space Includes:

- 10 x 10 space; additional 10 x 10 booths may be purchased.
- 6 ft. table, 1 chair, 1 sign per 10x10 booth; additional items may be provided upon request.
 - Any additional costs to be paid by exhibitor.
- Pipe and drape
- Vendor name listed on event website.
- Vendor name and link to website added to the LSC Mobile App.
- 2 exhibitor badges; additional can be provided upon request.
- The protection of vendor property remains in the sole responsibility and custody of the vendor. Austin Sports Center and the Kay Bailey Hutchinson Convention Center (KBHCC) will not be held responsible for lost or stolen items.

Exhibitor Schedule



Registration & Set-Up

Weekend 1 – Friday, April 12	Weekend 2 – Thursday, April 18
11:00am – 6:00pm	11:00am – 6:00pm

Exhibitor Show Hours

	Weekend 1 – April 13-15	Weekend 2 – April 19-21
Ages	11s- 14s	15s-17s; SWBT (Boys)
Friday	-	8:00am - 8:00pm
Saturday	8:00am – 8:00pm	8:00am - 8:00pm
Sunday	8:00am – 8:00pm	8:00am - 4:00pm
Monday	8:00am – 4:00pm	-

Breakdown

Weekend 1	Weekend 2
Monday, April 15, 2:00-5:00pm	Sunday, April 21, 2:00-5:00pm
Exhibitors attending weekend 1 only are required to tear down	

* Doors to the event will be open to the public starting at 7:00 A.M. each day of the tournament; matches will then begin at 8:00 A.M. Exhibitors, at their own discretion, may arrive when the doors open and remain until the final matches have concluded. Please advise that final matches may extend beyond the times listed above. There will not be pre-event show hours at this tournament.

CONTRACT TERMS



A vendor will not be bound to the terms of the contract in the event an uncontrollable circumstance including, fire or weather, causes the exhibition to be canceled prior to the first day of the tournament. For example, if a storm prevents the event from happening the first weekend, a vendor only present for that weekend will receive a full refund on booth rental fees; a vendor set to work both weekends will receive a refund for the first weekend only.

Booth Rental and Special Requests

Austin Sports Center reserves the right to make any change to the floor plan of Vendor Alley that is deemed necessary to meet the requirements of the event or the Kay Bailey Hutchison Convention Center. All dimensions and locations of the Vendor Alley layout are considered, but not guaranteed, to be accurate. Exhibitor booth space is given out in the order in which applications and contracts are both received and approved; special requests for certain booth locations will be considered but cannot be guaranteed by the event coordinator due to the variety and volume of vendor applications submitted for the event.

Product Limitations

No exhibitor will be permitted to distribute or sell any item that conflicts with those of the tournament sponsor. This includes apparel, sport equipment, etc. Please refer to "Product Guidelines and Restrictions," to see the full list of these prohibited items. Please contact the LSC event coordinator with any questions concerning items to be sold at the Lone Star Classic National Qualifier. No exhibitor is allowed to sell or sample items such as food or drinks at the tournament without the consent of the Kay Bailey Hutchison Convention Center. The KBHCC may require a health permit for the sampling or sale of consumable products; obtaining a health permit is the sole responsibility of the vendor. Please contact the KBHCC with any questions concerning food or drink items to be sold. Alcohol and other items not appropriate for a youth tournament will not be allowed on the premises of the KBHCC. With regards to any product being sold at the Lone Star Classic National Qualifier, Austin Sports Center and the Kay Bailey Hutchison Convention Center reserve the right to determine, even on site, what is permissible.

Acceptability/Safety of Exhibits

Austin Sports Center reserves the right to require the immediate modification or withdrawal of any exhibit believed to be harmful/injurious to participants and spectators alike, obstructive to fellow exhibitors, or detrimental to the Event. All exhibits in Vendor Alley must serve the interest of the participants and spectators. The Event and ASC will not be held liable for any refund of rental fees, or other exhibitor fees if an exhibit is modified and/or withdrawn.

Restrictions on Booth Use

An exhibitor may not assign, share, or sublet any part of an allocated booth space without prior consent given by the event coordinator. **Aisle space and exhibit halls MAY NOT be used for exhibiting purposes, distribution of exhibitor promotional material, solicitation, or for displaying exhibitor signs.** Exhibitors must stay within the approved/contracted booth size. Sound amplification devices to be used must also be approved by the event coordinator prior to the tournament.

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CONTRACT TERMS



Exhibit Construction

All exhibits must be built and arranged in a manner that does not obstruct the general view of the exhibits of others. Exhibitors may not construct anything beyond the approved booth space nor display anything above the back of or behind the booth. **Exhibitor banners can only be displayed on the inside of the booth.** The backsides of each booth are for use by the tournament. The tournament and ASC retain the rights to use the back of vendor booths for display purposes. An exhibitor may not relocate tournament displays without the express approval of the event coordinator.

Exhibit Facility Damage

At the conclusion of the exhibitor's rental period booth space used by an exhibitor must be surrendered in the same condition it was at the start of occupation. The exhibitor is liable for any damage or injury to the pipe and drape provided by the event decorator, the floors of the facility, the booth itself and for all costs incurred to repair such damage. Austin Sports Center reserves the right to select a contractor for any repairs.

Advanced Shipments

Any supplies, products, inserts, or materials delivered to the Kay Bailey Hutchison Convention Center, or hotels prior to the event are the sole responsibility and cost to the exhibitor. Advanced shipments of exhibit materials can be made either through the official event decorator (Superior Exhibition Services), or by an alternative company selected by the exhibitor.

Electricity, Audio/Visual & Phone Services

All services listed above are the sole responsibility of each exhibitor attending LSC. These services must be ordered from Kay Bailey Hutchison Convention Center's exclusive providers prior to the Event. Forms for these services will be sent to each individual exhibitor upon your acceptance to the tournament by either Austin Sports Center the official show decorator; you can also order services via the KBHCC's website at <http://www.dallasconventioncenter.com/exhibitor-services/utilities/>. No one other than a KBHCC employee may use floor ports to connect to any utility including internet, phone, or power lines provided by the Convention Center; fines for such actions made by non-employees of the KBHCC may be assessed per occurrence.

Security

The protection of the property of exhibitors shall remain in the sole responsibility and custody of each exhibitor. Austin Sports Center will not provide security personnel or secure rooms in which to store items, nor will Austin Sports Center be responsible for lost or stolen items. The Event does provide basic facility security for the hours the exhibit and convention center are closed, but the furnishing of such a service is not to be considered an assumption of duty by the Event or Austin Sports Center to protect exhibitor property.

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CONTRACT TERMS



Insurance, Liability & Certificates

Insurance and liability are the full and sole responsibility of each individual vendor. The entire responsibility for claims, damages, and losses arising from injury or damage to the exhibitor's displays, equipment or other property brought to the Kay Bailey Hutchison Convention Center or the exhibitor's hotel, is the responsibility of the vendor. For claims of damage or injury to any other person or property arising from the exhibitor's displays, equipment or other property is the sole responsibility of the exhibitor, as well.

Indemnity

The Parties, both ASC and the exhibitor, will not be held accountable for any and all claims, costs, demands, and suits brought forth on account of personal injury, damage to, death, or loss of property or profits arising out of any acts, faults, omissions, or negligence by agents, officers, directors, employees, or volunteers of the other Party.

Background Checks

Be advised that at any time Austin Sports Center reserves the right to run random background checks for any vendor participating in this event, as this is a youth tournament. If you are chosen for a background check and fail to comply with background requirements your application will be withdrawn, and exhibitor opportunities void.

Terms

The contract is effective immediately upon execution by both Parties and terminates on:

Monday, April 15th at 10:00 P.M. (Weekend 1 Only Exhibitor)

Sunday, April 21st at 10:00 P.M. (Weekend 2 Only & Both Weekends Exhibitor)

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Exhibitor Application & Payment Instructions



Take advantage of the early bird special by scanning and emailing to: sbagsby@austinsportscenter.com by Tuesday, March 8, 2019

*only completed applications will receive the early bird special

Booth payment may be submitted in the form of credit card (see attached Credit Card form) or check.

- An exhibitor **will not** be accepted to LSC unless vendor space is paid-in-full along with a completed contract and application.
- Each application will be reviewed for acceptance within 7 business days from the date of completion.
- A reminder that vendors applying to exhibit during both weekends will be considered priority during this period.
- Completed exhibitor applications will be reviewed in the order they are received.
- Space will be filled on a first come first serve basis. Registration will close when the space is sold out (which may be before the posted deadline).
- Incomplete forms **will not be** considered. Late applications will only be considered upon space availability.

By signing below, the Exhibitor agrees to all submission and payment terms of the Application & Contract.

Print Name: _____

Signature: _____

Date: _____

To follow up on application submission, please contact the LSC Event Coordinator: Symphony Bagsby Phone: 512-433-5146 Email: sbagsby@austinsportscenter.com

Product Guidelines & Restrictions



Thank you for your interest in participating as a vendor at the 2018 Mizuno Lone Star Classic National Qualifier. Since we are a sponsored event it is important confirm that products will not directly compete with those of our sponsor and merchandise department. We ask that you review the items below and initial this page in the space provided at the bottom.

General rules include:

- No clothing; only merchandise not sold by our merchandise department's booth (i.e. boutique clothing)
- No athletic equipment or apparel of any sort.
- No heat press machines or no equipment to make clothing on site- No bling type shirts/pants.

If you have any questions or would like clarification about whether or not a product is authorized for sale, please email Symphony at sbagsby@em2sports.com with the specific item, including a picture of the item(s), in question.

Someone on the event staff will be walking through the Vendor Alley during set up and also during the event to assist you with any questions you may have and to ensure all vendors are in compliance with these guidelines. We look forward to working with you during the most exciting tournament of the season.

These items are all **PROHIBITED** products for sale in any Vendor booth:

- T-shirts of any variety (short sleeve or long sleeve)
- Athletic equipment
- Sports bras
- Shoes – volleyball or running
- Shorts – including bikers/spandex
- Pajama pants
- Tank tops
- Sweatshirts
- Ankle braces
- Blankets

Examples permissible for sale include:

- Jewelry
- Headbands (unless headbands is your SOLE product)
- Boutique Clothing
- Candles
- Ribbons/Bows
- Luggage
- Food Samples must get clearance though LSC event coordinator and the DCC, and are subject to sampling size restrictions

Exhibitor Contract



Primary Exhibitor Contact

Name of Attendee _____ Title: _____
 Cell Phone: _____ Email: _____

Company Name: _____
 Address: _____
 City: _____ State: _____ Zip: _____
 Phone: _____
 Website: _____

Booth Rates & Exhibitor Order – Please note the change in price after 3/8/19

For Applications submitted by March 8, 2019			
Weekend	10x10	10x20	10x30
Weekend 1	\$2500	\$3750	\$5000
Weekend 2	\$2500	\$3750	\$5000
Weekends 1 & 2	\$4500	\$6000	\$7500

For Applications submitted AFTER March 8, 2019			
Weekend	10x10	10x20	10x30
Weekend 1	\$5000	\$7500	\$10,000
Weekend 2	\$5000	\$7500	\$10,000
Weekends 1 & 2	\$9000	\$12,000	\$15,000

There will be a 20% additional charge for corner booths and booths located adjacent the merchandise booth
 ** Vendors signing up for 2 weekends will be considered priority**

Product Information

List and describe products to be displayed/ sold (attach additional page if necessary) *Please make sure to review the list of prohibited items.

Special Request

	Weekend	Booth Size	Corner	Total Amount
<input type="checkbox"/>	Weekend 1	_____	<input type="checkbox"/>	_____
<input type="checkbox"/>	Weekend 2	_____	<input type="checkbox"/>	_____
<input type="checkbox"/>	Weekends 1 & 2	_____	<input type="checkbox"/>	_____

Exhibitor Agreement: The Exhibitor agrees to all the terms of this Application & Contract document

Print Name: _____ Signature: _____
 Date: _____ Approved By: _____

Exhibitors are solely responsible for making arrangements for any electrical connections with Dallas Convention Center and are solely responsible for the associated fees. The protection of the property of exhibitors shall remain in the sole responsibility and custody of each exhibitor. Austin Sports Center will not provide security personnel or secure rooms in which to store items, nor will ASC be responsible for lost or stolen items. The tournament director reserves the right to eject or cause to be ejected from the tournament premises anyone for any reason, and the event, its staff, its director and the Dallas Convention Center (KBHCC) shall not be held liable to the exhibitor for any reason.

Credit Card Payment Form



Form must be completed in its entirety.

Company Name _____

Contact Name _____

Street Address: _____

City: _____

Zip Code: _____

Ph#(H) _____

Cell# _____

Ph#(W) _____

Email: _____

Credit Card [**Visa or Mastercard only**]

Exp. ____/____/____

3-Digit Security Code: _____

Payment Amount: \$ _____

X _____

Signature

I authorize Austin Sports Center to make indicated charges to my credit card in accordance with the card issuer agreement.

Scan and email to: sbagsby@austinsportscenter.com